



Are you searching for an opportunity to be your own boss, run a profitable business and have the flexibility to travel?

Look no further than Independent by Flight Centre.

Align your travel business with the strong consumer recognition of a trusted global travel provider. Your clients know and trust the Flight Centre name AND you get freedom and flexibility to run your own Independent business; it's the best of both worlds.

What you get:

- Access to iUniversity by Flight Centre online learning
- A relationship with a Flight Centre location offering product expertise to assist with converting sales
- Participation in our Write-Off policy
- Registration fees covered to any FCI conferences attended in your first 13 months (\$300 value)
- \$250 towards hotel/airfare related to travel to conferences in your first 13 months
- Sponsored IATA card after 6 months
- Access to industry rates and familiarization trips and tours
- Your own Independent website complete with booking engine
- Marketing credits towards collateral purchase
- And much, much more!

Your investment:

Starting your own business can be a costly affair. At Independent by Flight Centre we recognize this and have an introductory plan that is geared to get your travel business off the ground as smoothly as possible.

Enrollment fee: \$2899 plus tax

This includes a \$200 marketing collateral credit and an additional \$150 added to the \$250 travel credit for hotel/airfare related to conference attendance.

Annual fee: \$300 (charged every April and pro-rated at \$25 per month based on when you start).

Monthly fee: Charged quarterly at \$79 per month and there is no monthly fee on your first month.

New agents in this plan start off on the semi-all-inclusive plan for the first 12 months and can opt for the all-inclusive plan at any time.

Our Installment Plan

If you choose to pay the enrollment fee in installments, we accept \$499 up front upon signing and then \$200 per month over the next 12 months.

The regular annual and monthly fees still apply.

A deferred payment plan is not eligible for the \$200 collateral credit nor the additional \$150 credit for conference.



Interested? Email us at jointhefamily@flightcentreindependent.ca
or call us at 1 844 213 2731



Systems Support



Marketing Support



Community Support



Physical Space



FCI Monthly Fee Plans	European Plan \$49	Semi-All Inclusive \$79	All-Inclusive \$129
Email	✓	✓	✓
Commissions	✓	✓	✓
ClientInq Accounting	✓	✓	✓
Online Educational Platform	✓	✓	✓
Sabre / Independent Airfares Online / FC Ticket Centre	✓	✓	✓
Preferred Rewards Program Enrollment	✓	✓	✓
Preferred Booking Systems for Land and Cruise	✓	✓	✓
Personalized Website	✓	✓	✓
Reporting	✓	✓	✓
Errors and Debit Write-Off coverage	✓	✓	✓
Online Booking Engine on Personal Website	✗	✓	✓
Custom Reporting	✗	✗	✓
Personalized Weekly Ticket Centre statements	✗	✗	✓
Online Collateral Ordering System	✓	✓	✓
Club Red Monthly Newsletter for clients	✓	✓	✓
\$20 per quarter credit for collateral ordering ¹	✗	✓	✓
Additional niche collateral subsidized	✗	✓	✓
Flight Centre Campaign Vouchers Covered ²	✗	50%	100%
Fedex Shipping Credit of \$30 per quarter ³	✗	✗	✓
Free shipping on rental of FCI Tradeshow Booth Basic Kit	✗	✗	✓
Personalized business development sessions	✓	✓	✓
Access to Agent Care Team	✓	✓	✓
Access to Workplace Platform	✓	✓	✓
Ability to have sub-contractors in your business	✗	✓	✓
Registration fees covered for any FCI conferences and events ⁴	✗	✗	✓
Ability To Have A Relationship With FC Retail Location ⁵	✗	✓	✓
iHub by Flight Centre per use cost	\$100	\$35	\$0

The Monthly Fees are charged quarterly in January, April, July and October. Fee Plan Changes are permitted twice a year: in the first two weeks of January and the first two weeks of July. At any point during the 6 month period, an agent can always move up to a different fee level should their needs change and pay any difference owing. Agent are not permitted to move down a fee level outside of the January and July time frames mentioned above.



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1 - A maximum of 2 quarters (6 months) worth of credit may be accrued and combined for larger purchases. If not used within this time, the credit is forfeit. 2 - Only the monthly Flight Centre marketing campaigns where the voucher portal is required are covered 100% by FCI. Any VIP program or other voucher program run by FC Marketing are not covered by FCI 3 - A maximum of 2 quarters (6 months) worth of credit may be accrued and combined for larger items shipped. If not used within this time, the credit is forfeit. This credit may be used for supplier documents, PRP redemptions and Marketing Collateral not purchased online. Agent must be enrolled in the AI plan at the time the credit is being applied. 4 - Agent must be enrolled in the AI plan at the time when registrations for conference are open. 5 - As defined by the information within the 'Shop and Independent Agent Relations' module on the Online Educational Platform. This information is accurate as of May 11, 2018.